

MID Group

- **Deputy Group CEO, MID Group**
- **COO, MID Contracting Jordan**



Investment, construction and development company MID Group has been operating for 24 years. It has six divisions, employs in excess of 1,300 staff and operates in Jordan and throughout the Middle East. MID is an EPC company that operates in a Heavy Civils and General Building environment including in-house MEP. The Group Chairman and Founder recognises that the experience and skills of the UK's construction industry are some of the best in the world.

Following a personal recommendation from a City of London corporate lawyer, Sahel Majali engaged Mackenzie England to find MID Group a Deputy CEO, with leading UK finance and construction experience. This appointment would facilitate the development of the Group internationally including the UK, and also relocate the Group's headquarters from Amman, Jordan to London. This presented us with a challenge – we know the UK construction market well but we had to get to know a business operating within a different international culture and develop a solution that bridged the requirements of a successful international business with a UK market which was experiencing extremely challenging conditions.

Our search resulted in the successful appointment of Andrew Shepherd as MID Group Deputy Chief Executive Officer at the end of 2014. Helped by his expert knowledge, the Group is now headquartered in the City of London and has established an operating presence in the South East of England and is further growing and strengthening in the MENA region.

“Martin and Pia were introduced to me through a London lawyer. In order to be successful we needed to find the best talent in the market and Mackenzie England's knowledge, network and experience helped us to bring Andrew Shepherd from Laing O'Rourke. Since joining us Andrew has been extremely busy and 2015 has been an exciting year for us, with particularly noteworthy market growth in Saudi Arabia and the UK. We are also working with Mackenzie England appointing a COO to our Jordanian business, which at their request involved a worthwhile briefing with the team in Amman, typifying their thorough approach.

Martin and Pia worked tirelessly to understand my requirements and provide us with honest evaluation and insight of the market. They're a good team and made a challenging process a lot easier.”

Sahel Majali
Chairman and CEO, MID Group