

Robertson Construction Eastern



- **Operations Director**
- **Project Manager (x2)**
- **Senior Quantity Surveyor (x3)**
- **Quantity Surveyor (x2)**

Robertson Construction Eastern has been operational in Aberdeen since 1989 but the UK economic decline, coupled with an active Oil & Gas sector presented a recruitment challenge across the Aberdeen based company in 2014.

Managing Director Keith Taylor and his team had been searching for new commercial talent for nearly 12 months and agreed an alternative approach was required. Mackenzie England worked with the Robertson Construction Eastern team and tailored fees and approach to suit volume solutions. We helped to strengthen the commercial team by introducing a number of qualified Qs and they subsequently made 5 appointments.

Due to the success, Mackenzie England were tasked with finding an Operations Director and two Project Managers for the team – a smooth process which again was successfully completed.

“The ease for commercial staff to transfer into the Energy Sector left the construction industry as a whole fighting tooth and nail to attract and retain people. Good people were in high demand. Mackenzie England came in with a thorough understanding of the situation and introduced and helped us appoint a new Operations Director, two Project Managers and some very good commercial staff.

Martin and Pia know the market well and can get to people that others can't. They're honest, tenacious and provide support throughout the process and beyond - their process and style of approach has helped us to successfully expand.”

Keith Taylor
Managing Director, Robertson Construction Eastern